Entire State	Combine	ed Total	Regional	Forums	Online	Survey	South-	-West	KC/I	NW
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
1.) What is the location of your business/agency?										
North	15%	60	14%	48	17%	12				
St. Louis	17%	71	16%	55	22%	16				
Kansas City/North-West	18%	74	19%	64	14%	10				
South-East	13%	52	13%	45	10%	7				
South-West	17%	69	16%	55	19%	14				
Central	21%	87	22%	74	18%	13				
TOTALS	100%	413	100%	341	100%	72				
2.) What industry to you represent? (multiple choice)										
	Combine	ed Total	Regional	Forums	Online	Survey	South-	-West	KC/I	NW
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Financial Services	8%	35	8%	27	11%	8	13%	7	5%	:
Professional services	8%	33	9%	30	4%	3	5%	3	19%	13
Retail or hospitality	2%	10	2%	7	4%	3	4%	2	2%	
Education	22%	90	22%	76	19%	14	18%	10	17%	1:
Life/health sciences or services	4%	15	4%	12	4%	3	0%	-	3%	:
Economic development agency	16%	67	16%	55	17%	12	13%	7	17%	1:
Information technology	3%	11	2%	8	4%	3	2%	1	2%	
Manufacturing	8%	31	6%	21	14%	10	11%	6	5%	;
Non-profit/Government (not Econ. Dev. Agency)	18%	73	20%	67	8%	6	18%	10	20%	1
Other business sector	11%	47	11%	37	14%	10	16%	9	11%	
	100%	412	100%	340	100%	72	100%	55	100%	64

## 3.) What is your age? (multiple choice)

	Combined Total		Regiona	Forums	Online :	Survey	South-	-West	KC/N	IW
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
18-24 years of age	0%	1	0%	1	0%	0	0%	-	0%	-
25-34 years of age	6%	23	7%	22	1%	1	13%	7	3%	2
35-44 years of age	16%	66	17%	56	14%	10	15%	8	22%	14
45-54 years of age	37%	152	37%	125	38%	27	35%	19	42%	27
55-64 years of age	32%	131	32%	107	33%	24	33%	18	28%	18
Over 65 years of age	9%	36	8%	26	14%	10	4%	2	5%	3
	100%	409	100%	337	100%	72	100%	54	100%	64

# 4.) Please choose from the following... (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-West		KC/I	W
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
I have lived in this region my entire life.	27%	110	26%	88	31%	22	26%	14	32%	20
I grew up in this region, left and came back.	19%	80	19%	66	19%	14	11%	6	22%	14
I moved here from elsewhere in Missouri or from out of state.	54%	222	55%	186	50%	36	63%	34	46%	29
	100%	412	100%	340	100%	72	100%	54	100%	63

Entire State	Combine	ed Total	Regional	Forums	St. L	ouis	South	-East	Cen	tral	Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
1.) What is the location of your business/agency?												
North	15%	60	14%	48								
St. Louis	17%	71	16%	55								
Kansas City/North-West	18%	74	19%	64								
South-East	13%	52	13%	45								
South-West	17%	69	16%	55								
Central	21%	87	22%	74								
TOTALS	100%	413	100%	341								
2.) What industry to you represent? (multiple choice)												
	Combine	ed Total	Regional	Forums	St. L	ouis	South	-East	Cen	tral	Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Financial Services	8%	35	8%	27	7%	4	9%	4	10%	7	4%	2
Professional services	8%	33	9%	30	9%	5	9%	4	4%	3	6%	3
Retail or hospitality	2%	10	2%	7	0%	-	2%	1	1%	1	4%	2
Education	22%	90	22%	76	22%	12	27%	12	27%	20	23%	11
Life/health sciences or services	4%	15	4%	12	7%	4	0%	-	1%	1	10%	5
Economic development agency	16%	67	16%	55	15%	8	18%	8	19%	14	15%	7
Information technology	3%	11	2%	8	5%	3	4%	2	1%	1	0%	-
Manufacturing	8%	31	6%	21	2%	1	4%	2	7%	5	8%	4
Non-profit/Government (not Econ. Dev. Agency)	18%	73	20%	67	16%	9	22%	10	21%	15	21%	10
Other business sector	11%	47	11%	37	16%	9	4%	2	8%	6	8%	4
	100%	412	100%	340	100%	55	100%	45	100%	73	100%	48
3.) What is your age? (multiple choice)												
	Combine		Regional		St. L		South		Cen		Nor	
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
18-24 years of age	0%	1	0%	1	0%	-	0%	-	1%	1	0%	-
25-34 years of age	6%	23	7%	22	4%	2	9%	4	8%	6	2%	1
35-44 years of age	16%	66	17%	56	9%	5	22%	10	12%	9	21%	10
45-54 years of age	37%	152	37%	125	44%	24	33%	15	36%	26	30%	14
55-64 years of age	32%	131	32%	107	33%	18	22%	10	36%	26	36%	17
Over 65 years of age	9%	36	8%	26	9%	5	13%	6	7%	5	11%	5
	100%	409	100%	337	100%	54	100%	45	100%	73	100%	47
4.) Please choose from the following (multiple choice)				_	a: .		ā					
	Combine		Regional		St. L		South		Cen		Nor	
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
I have lived in this region my entire life.	27%	110	26%	88	16%	9	30%	14	27%	20	23%	11
I grew up in this region, left and came back.	19%	80	19%	66	27%	15	23%	11	15%	11	19%	9
I moved here from elsewhere in Missouri or from out of state.	54%	222	55%	186	56%	31	47%	22	58%	43	57%	27

100%

340

100%

55

47

412

## 5.) Please choose from the following... (multiple choice)

	Combined Total		Regiona	Forums	Online	Survey	South-	-West	KC/I	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
I plan to retire in this region.	44%	178	43%	144	47%	34	46%	25	43%	27
I plan to stay here for the foreseeable future, but might relocate one day.	47%	191	47%	158	46%	33	43%	23	48%	30
I plan to relocate soon.	2%	10	3%	9	1%	1	4%	2	2%	1
I am not sure of my future plans.	7%	30	8%	26	6%	4	7%	4	8%	5
	100%	409	100%	337	100%	72	100%	54	100%	63

### 6.) Please choose from the following... (multiple choice)

	Combined Total		Regiona	Forums	Online	Survey	South	-West	KC/I	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
My child(ren) will choose to live and work in this region.	13%	51	13%	43	11%	8	18%	10	17%	11
My child(ren) will leave the region for school or work but will likely return.	9%	38	10%	35	4%	3	7%	4	6%	4
My child(ren) will leave the region but will likely not return.	13%	53	15%	49	6%	4	15%	8	10%	6
I cannot predict my children's plans.	25%	102	24%	81	30%	21	29%	16	22%	14
I do not have children.	40%	163	38%	128	49%	35	31%	17	44%	28
	100%	407	100%	336	100%	71	100%	55	100%	63

### 7.) Compared to adjacent states, Missouri's overall business climate is: (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-	-West	KC/f	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strong	12%	48	13%	43	8%	5	20%	11	3%	2
Moderate	68%	278	68%	231	71%	47	69%	38	67%	42
Weak	14%	58	15%	51	11%	7	9%	5	29%	18
No opinion/Don't know	5%	22	4%	15	11%	7	2%	1	2%	1
	100%	406	100%	340	100%	66	100%	55	100%	63

#### 8.) Missouri's greatest competitive weaknesses (choose top three) (priority ranking)

	Combine	d Total	Regional	Forums	Online S	Survey	South-	-West	KC/N	١W
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Tax structure	6%	602	5%	419	10%	183	9%	112	4%	55
Workforce skills	13%	1,278	13%	1,051	13%	227	13%	168	11%	153
Business incentives	12%	1,213	11%	901	18%	312	13%	172	15%	213
Research/innovation capacity	10%	979	10%	790	11%	189	13%	165	9%	135
Entrepreneur Development	14%	1,336	15%	1,178	9%	158	12%	162	16%	234
Quality of life	4%	414	5%	379	2%	35	3%	45	6%	83
Educational systems	9%	850	8%	668	10%	182	9%	122	14%	205
Infrastructure capacity	11%	1,052	11%	861	11%	191	5%	62	10%	144
Export/import assistance	4%	404	4%	343	3%	61	5%	71	3%	37
Access to capital	16%	1,593	17%	1,357	13%	236	17%	223	13%	184
	100%	9,721	100%	7,947	100%	1,774	100%	1,302	100%	1,443

## 5.) Please choose from the following... (multiple choice)

	Combin	ed Total	Regional Forums		St. Louis		South-East		Cen	tral	North	
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
I plan to retire in this region.	44%	178	43%	144	33%	18	57%	26	44%	32	34%	16
I plan to stay here for the foreseeable future, but might relocate one day.	47%	191	47%	158	54%	29	41%	19	44%	32	53%	25
I plan to relocate soon.	2%	10	3%	9	2%	1	0%	-	4%	3	4%	2
I am not sure of my future plans.	7%	30	8%	26	11%	6	2%	1	8%	6	9%	4
	100%	409	100%	337	100%	54	100%	46	100%	73	100%	47

### 6.) Please choose from the following... (multiple choice)

, , ,	Combin	Combined Total		l Forums	St. L	ouis	South	-East	Cen	tral	Noi	rth
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
My child(ren) will choose to live and work in this region.	13%	51	13%	43	8%	4	13%	6	5%	4	17%	8
My child(ren) will leave the region for school or work but will likely return.	9%	38	10%	35	14%	7	17%	8	8%	6	13%	6
My child(ren) will leave the region but will likely not return.	13%	53	15%	49	20%	10	4%	2	8%	6	36%	17
I cannot predict my children's plans.	25%	102	24%	81	20%	10	24%	11	30%	22	17%	8
I do not have children.	40%	163	38%	128	39%	20	41%	19	49%	36	17%	8
	100%	407	100%	336	100%	51	100%	46	100%	74	100%	47

## 7.) Compared to adjacent states, Missouri's overall business climate is: (multiple choice)

	Combine	Combined Total		l Forums	St. L	ouis	is South-East		Cen	tral	North	
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strong	12%	48	13%	43	16%	9	9%	4	15%	11	13%	6
Moderate	68%	278	68%	231	71%	39	72%	33	71%	52	56%	27
Weak	14%	58	15%	51	11%	6	15%	7	7%	5	21%	10
No opinion/Don't know	5%	22	4%	15	2%	1	4%	2	7%	5	10%	5
	100%	406	100%	340	100%	55	100%	46	100%	73	100%	48

#### 8.) Missouri's greatest competitive weaknesses (choose top three) (priority ranking)

	Combine	d Total	Regional	Forums	St. L	ouis	South	-East	Cen	tral	Nor	th
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Tax structure	6%	602	5%	419	5%	57	4%	44	5%	81	6%	70
Workforce skills	13%	1,278	13%	1,051	15%	182	21%	226	10%	164	14%	158
Business incentives	12%	1,213	11%	901	10%	118	11%	116	10%	175	9%	107
Research/innovation capacity	10%	979	10%	790	12%	150	9%	102	9%	155	7%	83
Entrepreneur Development	14%	1,336	15%	1,178	16%	201	13%	141	15%	264	15%	176
Quality of life	4%	414	5%	379	6%	80	5%	56	3%	54	5%	61
Educational systems	9%	850	8%	668	8%	105	8%	92	4%	65	7%	79
Infrastructure capacity	11%	1,052	11%	861	7%	93	9%	102	17%	282	15%	178
Export/import assistance	4%	404	4%	343	2%	28	4%	48	6%	94	6%	65
Access to capital	16%	1,593	17%	1,357	18%	227	15%	169	22%	375	15%	179
	100%	9,721	100%	7,947	100%	1,241	100%	1,096	100%	1,709	100%	1,156

## 9.) Missouri's greatest competitive strengths (choose top three) (priority ranking)

	Combined Total				Online Survey		South-West		KC/N	1W
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Tax structure	18%	1,696	19%	1,529	10%	167	14%	173	16%	236
Workforce skills	10%	1,012	11%	846	10%	166	16%	199	14%	211
Business incentives	7%	651	7%	596	3%	55	5%	65	4%	56
Research/innovation capacity	9%	858	8%	643	13%	215	4%	48	8%	120
Entrepreneur Development	3%	257	2%	178	5%	79	4%	47	3%	38
Quality of life	27%	2,571	26%	2,080	30%	491	30%	372	27%	391
Educational systems	15%	1,484	16%	1,255	14%	229	11%	138	12%	173
Infrastructure capacity	9%	888	9%	727	10%	161	15%	185	12%	177
Export/import assistance	1%	83	1%	75	0%	8	0%		2%	26
Access to Capital.	2%	179	1%	98	5%	81	1%	10	3%	38
	100%	9,679	100%	8,027	100%	1,652	100%	1,237	100%	1,466

### 10.) Please rank the top 2 most serious threats to Missouri's economy? (priority ranking)

	Combine	Combined Total		Forums	Online Survey		South-West		KC/N	1W
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Lack of focus on existing MO companies	22%	1,627	21%	1,291	28%	336	22%	216	21%	241
Lack of focus on start-up companies.	19%	1,416	19%	1,192	18%	224	13%	123	16%	187
Lack of focus on technology based small businesses.	16%	1,146	16%	1,005	12%	141	19%	182	16%	190
Competition from neighboring states	12%	919	13%	785	11%	134	13%	127	27%	313
Competition from all U.S. states	13%	938	12%	730	17%	208	14%	136	10%	117
Foreign competition.	16%	1,203	17%	1,057	12%	146	19%	180	9%	104
No opinion/Don't know.	1%	107	1%	78	2%	29	0%	-	1%	10
	100%	7,356	100%	6,138	100%	1,218	100%	964	100%	1,162

#### 11.) Please select one answer: (multiple choice)

11.) Flease select one answer. (multiple choice)										
	Combined Total		Regional Forums		Online	Survey	South-West		KC/f	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Missouri should aggressively entice existing companies from adjacent states in the same metro area to relocate.	29%	116	29%	98	29%	18	36%	20	19%	12
Missouri should negotiate agreements with adjacent states not to provide										
incentives to relocate existing companies in same metro area .	45%	181	48%	163	29%	18	33%	18	60%	38
No opinion/Don't know.	18%	72	15%	50	35%	22	15%	8	16%	10
Shouldn't offer incentives in any situation.	9%	35	9%	30	8%	5	16%	9	5%	3
	100%	404	100%	341	100%	63	100%	55	100%	63

## 9.) Missouri's greatest competitive strengths (choose top three) (priority ranking)

	Combined Total		Regional Forums		St. Louis		South-East		Cen	tral	Nor	th
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Tax structure	18%	1,696	19%	1,529	21%	259	24%	275	22%	385	17%	201
Workforce skills	10%	1,012	11%	846	7%	85	3%	29	12%	213	9%	109
Business incentives	7%	651	7%	596	8%	94	12%	132	7%	129	10%	120
Research/innovation capacity	9%	858	8%	643	13%	165	3%	30	10%	186	8%	94
Entrepreneur Development	3%	257	2%	178	2%	27	2%	27	2%	29	1%	10
Quality of life	27%	2,571	26%	2,080	24%	297	28%	317	25%	451	22%	252
Educational systems	15%	1,484	16%	1,255	14%	173	16%	182	17%	311	24%	278
Infrastructure capacity	9%	888	9%	727	11%	138	11%	127	4%	64	3%	36
Export/import assistance	1%	83	1%	75	1%	9	0%	-	1%	10	3%	30
Access to Capital.	2%	179	1%	98	0%	-	1%	10	1%	10	3%	30
	100%	9,679	100%	8,027	100%	1,247	100%	1,129	100%	1,788	100%	1,160

### 10.) Please rank the top 2 most serious threats to Missouri's economy? (priority ranking)

	Combined Total		Regional Forums		St. Louis		South-East		Cen	tral	Noi	rth
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Lack of focus on existing MO companies	22%	1,627	21%	1,291	19%	183	19%	160	17%	235	30%	256
Lack of focus on start-up companies.	19%	1,416	19%	1,192	17%	160	19%	163	26%	355	24%	204
Lack of focus on technology based small businesses.	16%	1,146	16%	1,005	16%	157	15%	123	19%	250	12%	103
Competition from neighboring states	12%	919	13%	785	10%	94	15%	125	6%	79	5%	47
Competition from all U.S. states	13%	938	12%	730	14%	132	12%	99	10%	140	12%	106
Foreign competition.	16%	1,203	17%	1,057	22%	208	20%	168	20%	275	14%	122
No opinion/Don't know.	1%	107	1%	78	3%	29	1%	10	1%	10	2%	19
	100%	7,356	100%	6,138	100%	963	100%	848	100%	1,344	100%	857

#### 11.) Please select one answer: (multiple choice)

11.) Flease select one answer. (multiple choice)												
	Combined Total		Regional Forums		St. Louis		South-East		Cen	tral	Nor	rth
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Missouri should aggressively entice existing companies from adjacent states in the same metro area to relocate.	29%	116	29%	98	30%	16	46%	22	18%	14	31%	14
Missouri should negotiate agreements with adjacent states not to provide												
incentives to relocate existing companies in same metro area .	45%	181	48%	163	50%	27	35%	17	53%	40	51%	23
No opinion/Don't know.	18%	72	15%	50	11%	6	4%	2	25%	19	11%	5
Shouldn't offer incentives in any situation.	9%	35	9%	30	9%	5	15%	7	4%	3	7%	3
	100%	404	100%	341	100%	54	100%	48	100%	76	100%	45

### 12.) How would you compare the attractiveness of this region to businesses to the rest of Missouri? (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-West		KC/N	١W
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Much better	28%	112	28%	93	29%	19	45%	25	37%	23
Somewhat better	36%	147	37%	124	35%	23	38%	21	54%	34
About the same	9%	38	9%	29	14%	9	2%	1	2%	1
Not quite as good	18%	74	19%	63	17%	11	11%	6	6%	4
Much worse	6%	26	7%	24	3%	2	2%	1	0%	-
Don't know	1%	6	1%	4	3%	2	2%	1	2%	1
	100%	403	100%	337	100%	66	100%	55	100%	63

### 13.) Please reply to the following statement: "Businesses can find the skilled workers they need." (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-	-West	KC/N	1W
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strongly agree	8%	32	9%	30	3%	2	18%	10	3%	2
Agree	46%	183	45%	150	52%	33	47%	26	50%	31
No opinion/Don't know.	5%	20	6%	19	2%	1	5%	3	3%	2
Disagree	36%	141	34%	114	42%	27	24%	13	42%	26
Strongly disagree	5%	20	6%	19	2%	1	5%	3	2%	1
Not applicable	0%	-	0%	-	0%	-	0%	-	0%	-
	100%	396	100%	332	100%	64	100%	55	100%	62

### 14.) Please reply to the following statement: "Workers are skilled, there just aren't enough of them." (multiple choice)

	Combined Total		Regional	Forums	Online Survey		South-	-West	KC/N	1W
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strongly agree	4%	15	4%	12	5%	3	9%	5	0%	-
Agree	33%	132	33%	110	34%	22	35%	19	38%	23
No opinion/Don't know.	9%	35	8%	28	11%	7	9%	5	5%	3
Disagree	48%	193	48%	161	49%	32	42%	23	54%	33
Strongly disagree	5%	21	6%	20	2%	1	5%	3	3%	2
Not applicable	1%	3	1%	3	0%	-	0%	-	0%	-
	100%	399	100%	334	100%	65	100%	55	100%	61

### 12.) How would you compare the attractiveness of this region to businesses to the rest of Missouri? (multiple choice)

	Combine	ed Total	Regional Forums		St. Louis		South-East		Cen	tral	Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Much better	28%	112	28%	93	51%	27	9%	4	14%	10	9%	4
Somewhat better	36%	147	37%	124	38%	20	15%	7	48%	35	15%	7
About the same	9%	38	9%	29	4%	2	15%	7	14%	10	17%	8
Not quite as good	18%	74	19%	63	8%	4	37%	17	21%	15	36%	17
Much worse	6%	26	7%	24	0%	-	22%	10	3%	2	23%	11
Don't know	1%	6	1%	4	0%	-	2%	1	1%	1	0%	-
	100%	403	100%	337	100%	53	100%	46	100%	73	100%	47

### 13.) Please reply to the following statement: "Businesses can find the skilled workers they need." (multiple choice)

	Combine	Combined Total		Total Regional Forums		St. Louis		South-East		tral	Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strongly agree	8%	32	9%	30	8%	4	7%	3	8%	6	11%	5
Agree	46%	183	45%	150	49%	26	36%	16	49%	36	33%	15
No opinion/Don't know.	5%	20	6%	19	4%	2	5%	2	12%	9	2%	1
Disagree	36%	141	34%	114	34%	18	39%	17	27%	20	44%	20
Strongly disagree	5%	20	6%	19	6%	3	14%	6	3%	2	9%	4
Not applicable	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-
	100%	396	100%	332	100%	53	100%	44	100%	73	100%	45

### 14.) Please reply to the following statement: "Workers are skilled, there just aren't enough of them." (multiple choice)

	Combined Total		Regional Forums		St. Louis		South-East		Cen	tral	Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strongly agree	4%	15	4%	12	2%	1	4%	2	6%	4	0%	-
Agree	33%	132	33%	110	30%	16	38%	18	31%	22	27%	12
No opinion/Don't know.	9%	35	8%	28	9%	5	4%	2	14%	10	7%	3
Disagree	48%	193	48%	161	50%	27	47%	22	42%	30	58%	26
Strongly disagree	5%	21	6%	20	9%	5	6%	3	7%	5	4%	2
Not applicable	1%	3	1%	3	0%	-	0%	-	1%	1	4%	2
	100%	399	100%	334	100%	54	100%	47	100%	72	100%	45

## 15.) Please reply to the following statement: "Workers don't have the skills I'm looking for." (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-West		KC/I	<b>IW</b>
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strongly agree	4%	15	4%	15	0%	0	2%	1	2%	1
Agree	33%	135	36%	121	22%	14	30%	17	31%	19
No opinion/Don't know.	11%	46	11%	39	11%	7	9%	5	5%	3
Disagree	43%	172	41%	139	52%	33	46%	26	61%	38
Strongly disagree	5%	20	5%	16	6%	4	11%	6	0%	-
Not applicable	4%	16	3%	10	9%	6	2%	1	2%	1
	100%	404	100%	340	100%	64	100%	56	100%	62

### 16.) Please reply to the following statement: "Our best talent moves away." (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-West		KC/I	W
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strongly agree	12%	48	13%	45	5%	3	15%	8	8%	5
Agree	50%	198	51%	170	44%	28	42%	23	44%	27
No opinion/Don't know.	10%	40	10%	34	10%	6	15%	8	10%	6
Disagree	27%	107	24%	82	40%	25	27%	15	39%	24
Strongly disagree	1%	3	1%	3	0%	0	2%	1	0%	-
Not applicable	1%	2	0%	1	2%	1	0%	-	0%	-
	100%	398	100%	335	100%	63	100%	55	100%	62

# 17.) Are regional workforce development organizations responsive to the needs of companies that need training or retraining? (multiple choice)

	Combined Total		Regional Forums		Online Survey		South	-West	KC/I	١W
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strong yes	7%	27	7%	24	5%	3	9%	5	6%	4
Yes	40%	161	39%	133	44%	28	50%	28	37%	23
No opinion/Don't know.	20%	82	22%	76	10%	6	16%	9	21%	13
No	18%	74	14%	49	40%	25	9%	5	13%	8
Strong no	6%	24	7%	24	0%	0	7%	4	3%	2
Responsive, but lack adequate resources.	8%	33	9%	32	2%	1	9%	5	19%	12
	100%	401	100%	338	100%	63	100%	56	100%	62

## 15.) Please reply to the following statement: "Workers don't have the skills I'm looking for." (multiple choice)

	Combine	ed Total	l Regional Forums		St. Louis		South-East		Cen	itral	Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strongly agree	4%	15	4%	15	6%	3	2%	1	9%	7	4%	2
Agree	33%	135	36%	121	28%	15	56%	27	25%	19	53%	24
No opinion/Don't know.	11%	46	11%	39	13%	7	10%	5	23%	17	4%	2
Disagree	43%	172	41%	139	46%	25	21%	10	33%	25	33%	15
Strongly disagree	5%	20	5%	16	7%	4	8%	4	3%	2	0%	-
Not applicable	4%	16	3%	10	0%	-	2%	1	7%	5	4%	2
	100%	404	100%	340	100%	54	100%	48	100%	75	100%	45

### 16.) Please reply to the following statement: "Our best talent moves away." (multiple choice)

	Combine	Combined Total		Regional Forums		St. Louis		South-East		tral	Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strongly agree	12%	48	13%	45	15%	8	15%	7	11%	8	20%	9
Agree	50%	198	51%	170	51%	27	59%	27	58%	43	51%	23
No opinion/Don't know.	10%	40	10%	34	11%	6	0%	-	12%	9	11%	5
Disagree	27%	107	24%	82	23%	12	24%	11	18%	13	16%	7
Strongly disagree	1%	3	1%	3	0%	-	2%	1	1%	1	0%	-
Not applicable	1%	2	0%	1	0%	-	0%	-	0%	-	2%	1
	100%	398	100%	335	100%	53	100%	46	100%	74	100%	45

# 17.) Are regional workforce development organizations responsive to the needs of companies that need training or retraining? (multiple choice)

	Combine	Combined Total Regional Forums		l Forums	St. Louis		South-East		Central		Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strong yes	7%	27	7%	24	6%	3	15%	7	4%	3	4%	2
Yes	40%	161	39%	133	32%	17	49%	23	33%	25	38%	17
No opinion/Don't know.	20%	82	22%	76	30%	16	9%	4	28%	21	29%	13
No	18%	74	14%	49	19%	10	11%	5	20%	15	13%	6
Strong no	6%	24	7%	24	9%	5	6%	3	8%	6	9%	4
Responsive, but lack adequate resources.	8%	33	9%	32	4%	2	11%	5	7%	5	7%	3
	100%	401	100%	338	100%	53	100%	47	100%	75	100%	45

# 18.) Is there effective coordination between education/training, economic developers and businesses to prepare workers? (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-West		KC/I	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strong yes	5%	22	5%	18	6%	4	11%	6	6%	4
Yes	30%	120	29%	98	34%	22	30%	16	35%	22
No opinion/Don't know.	13%	54	12%	40	22%	14	13%	7	13%	8
No	43%	174	45%	152	34%	22	41%	22	40%	25
Strong no	9%	35	9%	32	5%	3	6%	3	6%	4
Not applicable	0%	1	0%	1	0%	-	0%	-	0%	-
	100%	406	100%	341	100%	65	100%	54	100%	63

19.) Priorities for a state talent retention and attraction program. (please select two or #5) (priority ranking)

	Combine		Regional	Forums Forums	Online S	urvey	South-	-West	KC/N	١W
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Funding part or all of students' college tuitions contingent on them remaining in Missouri after graduation.  Working with universities to create programs designed to retain graduates in Missouri.  Partnering with a job-posting site (i.e., Monster.com) to create a Missouri-specific website.	33% 42%	2,233 2,877	33% 41%	1,863 2,364	32% 44%	370 513	33% 43%	302 392	31% 43%	317 441
Hosting events in key states to attract expatriate residents back to	10%	675	9%	527	13%	148	7%	68	11%	118
Missouri. Missouri should not fund talent retention/attraction programs.	12%	790	13%	726	6%	64	12%	108	13%	139
	4%	275	4%	217	5%	58	5%	49	2%	20
	100%	6,850	100%	5,697	100%	1,153	100%	919	100%	1,035

## 20.) Do businesses receive enough attention from local economic developers from the region? (multiple choice)

	Combine	Combined Total		Regional Forums		Survey	South-	-West	KC/I	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strong yes	9%	34	9%	30	7%	4	13%	7	13%	8
Yes	38%	149	39%	130	32%	19	41%	23	45%	28
No opinion/Don't know.	14%	56	13%	44	20%	12	14%	8	8%	5
No	33%	132	33%	110	37%	22	27%	15	23%	14
Strong no	6%	25	7%	22	5%	3	5%	3	11%	7
	100%	396	100%	336	100%	60	100%	56	100%	62

# 18.) Is there effective coordination between education/training, economic developers and businesses to prepare workers? (multiple choice)

	Combined Total		Regional Forums		St. Louis		South-East		Cen	tral	Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strong yes	5%	22	5%	18	2%	1	13%	6	1%	1	0%	-
Yes	30%	120	29%	98	22%	12	34%	16	25%	19	28%	13
No opinion/Don't know.	13%	54	12%	40	13%	7	4%	2	5%	4	26%	12
No	43%	174	45%	152	44%	24	38%	18	63%	47	34%	16
Strong no	9%	35	9%	32	20%	11	11%	5	5%	4	11%	5
Not applicable	0%	1	0%	1	0%	-	0%	-	0%	-	2%	1
	100%	406	100%	341	100%	55	100%	47	100%	75	100%	47

19.) Priorities for a state talent retention and attraction program. (please select two or #5) (priority ranking)

13.) Friorities for a state talent retention and attraction program. (please	SCIECT TWO O	r #3/ (priority	, ranking,									
	Combine	ed Total	Regional	Forums	St. L	ouis	South	-East	Cen	tral	Nor	th
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Funding part or all of students' college tuitions contingent on them remaining in Missouri after graduation.  Working with universities to create programs designed to retain graduates in Missouri.	33%	2,233	33%	1,863	38%	353	35%	274	30%	373	32%	244
Partnering with a job-posting site (i.e., Monster.com) to create a Missouri- specific website.	42%	2,877	41%	2,364	38%	351	39%	312	45%	561	40%	307
Hosting events in key states to attract expatriate residents back to	10%	675	9%	527	12%	107	10%	80	7%	86	9%	68
Missouri. Missouri should not fund talent retention/attraction programs.	12%	790	13%	726	8%	78	11%	89	16%	204	14%	108
	4%	275	4%	217	4%	39	5%	39	2%	30	5%	40
	100%	6,850	100%	5,697	100%	928	100%	794	100%	1,254	100%	767

## 20.) Do businesses receive enough attention from local economic developers from the region? (multiple choice)

,	Combin	ed Total	Regional Forums		St. Louis		South-East		Cen	tral	Nor	rth
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strong yes	9%	34	9%	30	0%	-	15%	7	5%	4	9%	4
Yes	38%	149	39%	130	26%	14	28%	13	40%	29	51%	23
No opinion/Don't know.	14%	56	13%	44	20%	11	11%	5	14%	10	11%	5
No	33%	132	33%	110	41%	22	37%	17	40%	29	29%	13
Strong no	6%	25	7%	22	13%	7	9%	4	1%	1	0%	-
	100%	396	100%	336	100%	54	100%	46	100%	73	100%	45

# 21.) Should there be the same set of counties for regional agencies related to economic development, workforce, planning/development, and other related functions? (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-	-West	KC/I	W
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strong yes	32%	128	37%	123	8%	5	47%	26	23%	14
Yes	35%	139	34%	115	40%	24	25%	14	32%	20
No opinion/Don't know.	16%	65	12%	39	43%	26	5%	3	8%	5
No	14%	54	15%	50	7%	4	20%	11	31%	19
Strong no	2%	9	2%	8	2%	1	2%	1	6%	4
	100%	395	100%	335	100%	60	100%	55	100%	62

### 22.) Which of these small business assistance websites do you use the most? (Select top two, or #6) (priority ranking)

	Combine	Combined Total		Regional Forums		Survey	South-	-West	KC/I	W
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Missouri SourceLink	8%	491	9%	473	2%	18	11%	88	14%	134
MOBusiness.Net (SBDTC, Extension)	10%	576	9%	430	17%	146	6%	46	11%	106
State of MO (Home page, business asst.)	18%	1,082	19%	922	18%	160	17%	134	18%	174
MO Dept. of Econ. Dev.(Incentives)	30%	1,758	31%	1,564	22%	194	34%	260	32%	302
MO Business Portal	6%	373	6%	310	7%	63	1%	9	4%	39
None	27%	1,572	26%	1,284	33%	288	30%	229	20%	190
	100%	5,852	100%	4,983	100%	869	100%	766	100%	945

# 23.) Please select Missouri's top funding priorities related to product import and export (select two or #5): (priority ranking)

	Combined Total		Regional Forums		Online S	Survey	South-	-West	KC/N	IW
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Creation of additional or expanded Foreign Trade Zones.	16%	1,029	16%	924	11%	105	19%	175	13%	132
Helping to reduce import/export costs.	18%	1,198	19%	1,059	15%	139	15%	134	22%	227
	0%	-			0%					
Increasing staffed assistance for businesses' import/export needs.	15%	993	15%	861	14%	132	17%	152	11%	115
Creating more direct relationships between Missouri firms and foreign	0%	-			0%					
companies.	39%	2,603	39%	2,188	44%	415	41%	370	40%	412
	0%	-			0%					
Missouri should not increase funding for import/export activities.	3%	210	4%	200	1%	10	2%	20	4%	40
No opinion/Don't know.	8%	558	7%	408	16%	150	7%	60	11%	109
	100%	6,591	100%	5,640	100%	951	100%	911	100%	1,035

# 21.) Should there be the same set of counties for regional agencies related to economic development, workforce, planning/development, and other related functions? (multiple choice)

	Combine	ned Total Regional Forums		St. Louis		South-East		Central		No	rth	
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Strong yes	32%	128	37%	123	38%	20	42%	20	42%	31	28%	12
Yes	35%	139	34%	115	28%	15	40%	19	42%	31	37%	16
No opinion/Don't know.	16%	65	12%	39	19%	10	8%	4	8%	6	26%	11
No	14%	54	15%	50	15%	8	8%	4	7%	5	7%	3
Strong no	2%	9	2%	8	0%	-	2%	1	1%	1	2%	1
	100%	395	100%	335	100%	53	100%	48	100%	74	100%	43

### 22.) Which of these small business assistance websites do you use the most? (Select top two, or #6) (priority ranking)

	Combine	Combined Total		Regional Forums		St. Louis		South-East		tral	Nor	th
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Missouri SourceLink	8%	491	9%	473	6%	48	6%	48	8%	85	11%	70
MOBusiness.Net (SBDTC, Extension)	10%	576	9%	430	1%	10	10%	74	13%	139	9%	55
State of MO (Home page, business asst.)	18%	1,082	19%	922	25%	194	24%	180	16%	174	10%	66
MO Dept. of Econ. Dev.(Incentives)	30%	1,758	31%	1,564	29%	225	34%	259	30%	326	30%	192
MO Business Portal	6%	373	6%	310	7%	56	10%	79	7%	78	8%	49
None	27%	1,572	26%	1,284	32%	250	16%	119	26%	288	33%	208
	100%	5,852	100%	4,983	100%	783	100%	759	100%	1,090	100%	640

# 23.) Please select Missouri's top funding priorities related to product import and export (select two or #5): (priority ranking)

ranking)												
	Combined Total		Regional Forums		St. Louis		South-East		Cen	tral	Nor	rth
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Creation of additional or expanded Foreign Trade Zones.	16%	1,029	16%	924	20%	189	11%	84	18%	230	15%	114
Helping to reduce import/export costs.	18%	1,198	19%	1,059	19%	185	24%	175	18%	222	16%	116
	0%	-										
Increasing staffed assistance for businesses' import/export needs.	15%	993	15%	861	14%	137	13%	95	19%	238	17%	124
Creating more direct relationships between Missouri firms and foreign	0%	-										
companies.	39%	2,603	39%	2,188	38%	363	40%	294	38%	474	37%	275
	0%	-										
Missouri should not increase funding for import/export activities.	3%	210	4%	200	3%	30	7%	50	3%	40	3%	20
No opinion/Don't know.	8%	558	7%	408	5%	50	5%	40	4%	50	13%	99
	100%	6,591	100%	5,640	100%	954	100%	738	100%	1,254	100%	748

## 24.) Please choose the two most restrictive costs limiting your business: (priority ranking)

	Combine	Combined Total		Forums	Online Survey		South-	-West	KC/N	<b>W</b>
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Labor costs	20%	1,418	21%	1,226	19%	192	22%	218	20%	210
Land costs	4%	268	4%	229	4%	39	5%	47	2%	19
Rental costs	1%	97	1%	87	1%	10	1%	9	2%	19
Utilities costs	8%	520	7%	408	11%	112	9%	86	2%	19
Transportation costs	8%	564	9%	508	5%	56	2%	19	7%	76
Healthcare costs	38%	2,651	38%	2,268	37%	383	35%	340	36%	369
Taxes and fees	14%	947	14%	817	13%	130	25%	243	19%	193
No opinion/Don't know	7%	459	6%	350	11%	109	2%	20	12%	120
	100%	6,924	100%	5,893	100%	1,031	100%	982	100%	1,025

## 25.) Missouri should address issues in its... (Please select two or #6 or #7) (priority ranking)

	Combine	Combined Total		Regional Forums		urvey	South-	-West	KC/N	<b>NW</b>
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Sales and use tax	13%	775	13%	697	9%	78	19%	166	10%	86
Employer withholding tax	8%	484	8%	420	7%	64	7%	58	7%	58
Corporate income tax	13%	778	14%	710	8%	68	10%	86	16%	139
Personal income tax	15%	894	14%	751	16%	143	13%	114	11%	97
Corporate franchise tax	8%	483	8%	408	8%	75	10%	86	7%	59
Workers Comp.	18%	1,076	17%	892	21%	184	25%	225	12%	105
I believe Missouri's tax structure is fair.	19%	1,183	19%	986	22%	197	13%	119	26%	235
No opinion/Don't know.	7%	439	7%	360	9%	79	3%	30	12%	110
	100%	6,112	100%	5,224	100%	888	100%	884	100%	889

# 26.) Please rate the state's financial incentive "toolbox" for bringing <u>new</u> businesses to the state. (Select one) (multiple choice)

choice										
	Combine	ed Total	Regional Forums		Online	Survey	rvey South-West		KC/I	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Adequate – no problems.	3%	10	2%	6	7%	4	5%	3	2%	1
Inadequate amount.	22%	88	23%	76	20%	12	27%	15	29%	18
Adequate, but too complex.	13%	51	14%	46	8%	5	13%	7	16%	10
Adequate, but wrong type of funding.	8%	33	9%	30	5%	3	7%	4	8%	5
Adequate, but difficult to obtain discretionary funds.	16%	64	17%	57	11%	7	15%	8	16%	10
Should focus on targeted industries.	23%	93	25%	85	13%	8	25%	14	21%	13
No opinion/Don't know.	13%	50	9%	29	34%	21	4%	2	8%	5
Shouldn't offer such incentives.	2%	9	2%	8	2%	1	4%	2	2%	1
	100%	398	100%	337	100%	61	100%	55	100%	63

## 24.) Please choose the two most restrictive costs limiting your business: (priority ranking)

	Combine	mbined Total Regional Forums		St. Louis		South-East		Central		noN	th	
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Labor costs	20%	1,418	21%	1,226	26%	244	17%	143	22%	287	16%	124
Land costs	4%	268	4%	229	5%	48	2%	20	4%	58	5%	37
Rental costs	1%	97	1%	87	2%	20	0%	-	2%	30	1%	9
Utilities costs	8%	520	7%	408	6%	57	17%	142	4%	48	7%	56
Transportation costs	8%	564	9%	508	9%	87	10%	87	10%	133	13%	106
Healthcare costs	38%	2,651	38%	2,268	37%	342	43%	369	38%	496	44%	352
Taxes and fees	14%	947	14%	817	7%	68	9%	77	13%	167	9%	69
No opinion/Don't know	7%	459	6%	350	7%	70	2%	20	6%	80	5%	40
	100%	6,924	100%	5,893	100%	936	100%	858	100%	1,299	100%	793

## 25.) Missouri should address issues in its... (Please select two or #6 or #7) (priority ranking)

	Combined Total Regional Forums				ı-East	Cen	itral	North				
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Sales and use tax	13%	775	13%	697	13%	103	13%	96	10%	122	17%	124
Employer withholding tax	8%	484	8%	420	8%	67	3%	20	12%	143	10%	74
Corporate income tax	13%	778	14%	710	17%	134	19%	143	10%	121	12%	87
Personal income tax	15%	894	14%	751	17%	135	14%	106	17%	194	15%	105
Corporate franchise tax	8%	483	8%	408	5%	39	8%	59	11%	126	5%	39
Workers Comp.	18%	1,076	17%	892	10%	83	20%	148	18%	208	17%	123
I believe Missouri's tax structure is fair.	19%	1,183	19%	986	26%	208	22%	166	11%	129	18%	129
No opinion/Don't know.	7%	439	7%	360	5%	40	1%	10	11%	130	6%	40
	100%	6,112	100%	5,224	100%	809	100%	748	100%	1,173	100%	721

# 26.) Please rate the state's financial incentive "toolbox" for bringing <u>new</u> businesses to the state. (Select one) (multiple choice)

	Combin	Combined Total		Regional Forums		St. Louis		South-East		tral	Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Adequate – no problems.	3%	10	2%	6	2%	1	0%	-	1%	1	0%	-
Inadequate amount.	22%	88	23%	76	20%	11	26%	12	18%	13	16%	7
Adequate, but too complex.	13%	51	14%	46	9%	5	9%	4	15%	11	20%	9
Adequate, but wrong type of funding.	8%	33	9%	30	13%	7	15%	7	7%	5	4%	2
Adequate, but difficult to obtain discretionary funds.	16%	64	17%	57	17%	9	17%	8	18%	13	20%	9
Should focus on targeted industries.	23%	93	25%	85	30%	16	23%	11	30%	22	20%	9
No opinion/Don't know.	13%	50	9%	29	6%	3	11%	5	10%	7	16%	7
Shouldn't offer such incentives.	2%	9	2%	8	4%	2	0%	-	1%	1	4%	2
	100%	398	100%	337	100%	54	100%	47	100%	73	100%	45

# 27.) Please rate the state's financial incentive "toolbox" for <u>start-ups or expansion</u> of existing businesses: (Select one) (multiple choice)

	Combine	ed Total	Regional	Forums	Online	Survey	South-	-West	KC/I	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Adequate – no problems.	2%	7	1%	4	5%	3	0%	-	2%	1
Inadequate amount.	42%	165	45%	149	26%	16	48%	26	53%	33
Adequate, but too complex.	10%	40	11%	35	8%	5	11%	6	11%	7
Adequate, but wrong type of funding.	5%	18	5%	15	5%	3	6%	3	6%	4
Adequate, but difficult to obtain discretionary funds.	12%	48	12%	41	11%	7	7%	4	8%	5
Should focus on targeted industries.	14%	54	14%	47	11%	7	9%	5	10%	6
No opinion/Don't know.	14%	54	11%	35	31%	19	13%	7	8%	5
Shouldn't offer such incentives.	2%	8	2%	7	2%	1	6%	3	2%	1
	100%	394	100%	333	100%	61	100%	54	100%	62

28.) Please rank the following potential new Missouri incentives (First choice=Most Preferred) (priority ranking)

201) I lease raine the rollowing potential field interestings (1 list all	0.00050.	referred, (pri	, . u	ь/				_		
	Combine	ed Total	Regional	Forums	Online S	Survey	South-	-West	KC/I	NW
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Highly-capitalized "innovation fund" to award grants to promising Missouri companies with innovative technologies.	26%	2,290	25%	1,903	28%	387	24%	254	25%	369
Seed Capital Revolving Fund to help seed and early-stage technology businesses grow in Missouri.	24%	2,168	24%	1,854	22%	314	26%	277	26%	378
Forgivable \$50,000 "Proof of Concept" loans to help Missouri tech firms reach their next stage of funding.	20%	1,824	22%	1,628	14%	196	21%	222	23%	342
Angel Tax Credit program to help bridge the gap in equity funding for high-										
tech startup businesses in Missouri.	23%	2,028	23%	1,777	18%	251	24%	259	22%	320
No opinion/Don't know.	7%	662	5%	407	18%	255	5%	48	4%	60
	100%	8,972	100%	7,569	100%	1,403	100%	1,060	100%	1,469

# 27.) Please rate the state's financial incentive "toolbox" for <u>start-ups or expansion</u> of existing businesses: (Select one) (multiple choice)

	Combin	Combined Total		Regional Forums		St. Louis		-East	Central		North	
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Adequate – no problems.	2%	7	1%	4	0%	-	2%	1	3%	2	0%	-
Inadequate amount.	42%	165	45%	149	43%	23	50%	23	43%	31	28%	13
Adequate, but too complex.	10%	40	11%	35	9%	5	11%	5	4%	3	20%	9
Adequate, but wrong type of funding.	5%	18	5%	15	0%	-	4%	2	7%	5	2%	1
Adequate, but difficult to obtain discretionary funds.	12%	48	12%	41	8%	4	15%	7	14%	10	24%	11
Should focus on targeted industries.	14%	54	14%	47	25%	13	13%	6	17%	12	11%	5
No opinion/Don't know.	14%	54	11%	35	11%	6	4%	2	11%	8	15%	7
Shouldn't offer such incentives.	2%	8	2%	7	4%	2	0%	-	1%	1	0%	-
	100%	394	100%	333	100%	53	100%	46	100%	72	100%	46

28.) Please rank the following potential new Missouri incentives (First choice=Most Preferred) (priority ranking)

	Combine	ed Total	Regional	Forums	St. L	ouis	South	-East	Cen	tral	Nor	th
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Highly-capitalized "innovation fund" to award grants to promising Missouri companies with innovative technologies.	26%	2,290	25%	1,903	28%	340	24%	201	25%	523	23%	216
Seed Capital Revolving Fund to help seed and early-stage technology businesses grow in Missouri.	24%	2,168	24%	1,854	24%	289	24%	199	23%	477	25%	234
Forgivable \$50,000 "Proof of Concept" loans to help Missouri tech firms reach their next stage of funding.	20%	1,824	22%	1,628	21%	255	19%	160	24%	492	17%	157
Angel Tax Credit program to help bridge the gap in equity funding for high-												
tech startup businesses in Missouri.	23%	2,028	23%	1,777	22%	268	20%	166	26%	526	26%	238
No opinion/Don't know.	7%	662	5%	407	6%	70	13%	110	2%	39	9%	80
	100%	8,972	100%	7,569	100%	1,222	100%	836	100%	2,057	100%	925

### 29.) What is your perception of how most companies outside the state view Missouri? (multiple choice)

	Combined Total		Regiona	Forums	Online Survey		South-West		KC/I	WV
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
By Region (St. Louis, KC, others)	59%	221	57%	181	68%	40	64%	30	47%	28
By Community	5%	18	5%	17	2%	1	13%	6	5%	3
By the entire State	13%	50	13%	42	14%	8	11%	5	14%	8
By Industry Sector	7%	25	8%	24	2%	1	4%	2	20%	12
No particular identity.	12%	46	13%	42	7%	4	9%	4	10%	6
No opinion/Don't know.	5%	17	4%	12	8%	5	0%	-	3%	2
	100%	377	100%	318	100%	59	100%	47	100%	59

## 30.) What is the highest value marketing strategy for Missouri to pursue? (choose top 3) (priority ranking)

	Combined Total		Regional Forums		Online Survey		South-West		KC/N	1W
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Paid and "earned" media placements	13%	1,195	13%	1,021	13%	174	15%	168	9%	136
Industry conference sponsorships	16%	1,444	16%	1,231	16%	213	15%	163	20%	294
Tradeshow attendance and/or exhibitions	13%	1,175	13%	1,002	13%	173	11%	119	16%	228
Outreach to site selection consultants and corporate site selectors	28%	2,466	28%	2,133	25%	333	30%	326	27%	385
Investment missions	15%	1,366	16%	1,181	14%	185	15%	162	19%	278
Digital marketing campaigns.	11%	952	11%	801	11%	151	10%	112	7%	100
No opinion/Don't know.	4%	334	3%	229	8%	105	4%	40	2%	30
	100%	8,932	100%	7,598	100%	1,334	100%	1,090	100%	1,451

# 31.) How important are marketing efforts to attract out-of-state companies that are considering a new facility? (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-West		KC/N	١W
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very important	68%	258	71%	229	50%	29	87%	40	73%	44
Somewhat important	22%	82	20%	64	31%	18	4%	2	23%	14
No opinion/Don't know.	1%	3	0%	1	3%	2	0%	-	0%	-
Slightly important	8%	29	7%	23	10%	6	4%	2	3%	2
Not important	2%	8	2%	5	5%	3	4%	2	0%	-
	100%	380	100%	322	100%	58	100%	46	100%	60

### 29.) What is your perception of how most companies outside the state view Missouri? (multiple choice)

	Combine	Combined Total Regional Forum				South-East		Central		North		
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
By Region (St. Louis, KC, others)	59%	221	57%	181	66%	33	67%	29	46%	33	60%	28
By Community	5%	18	5%	17	4%	2	0%	-	4%	3	6%	3
By the entire State	13%	50	13%	42	14%	7	14%	6	15%	11	11%	5
By Industry Sector	7%	25	8%	24	2%	1	9%	4	3%	2	6%	3
No particular identity.	12%	46	13%	42	12%	6	9%	4	26%	19	6%	3
No opinion/Don't know.	5%	17	4%	12	2%	1	0%	-	6%	4	11%	5
	100%	377	100%	318	100%	50	100%	43	100%	72	100%	47

## 30.) What is the highest value marketing strategy for Missouri to pursue? (choose top 3) (priority ranking)

	Combine	d Total	Regional Forums		St. Louis		South-East		Central		North	
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Paid and "earned" media placements	13%	1,195	13%	1,021	15%	163	18%	199	14%	236	10%	119
Industry conference sponsorships	16%	1,444	16%	1,231	14%	158	15%	171	17%	282	14%	163
Tradeshow attendance and/or exhibitions	13%	1,175	13%	1,002	11%	118	16%	184	9%	144	18%	209
Outreach to site selection consultants and corporate site selectors	28%	2,466	28%	2,133	27%	304	26%	297	32%	530	26%	291
Investment missions	15%	1,366	16%	1,181	16%	180	10%	111	16%	268	16%	182
Digital marketing campaigns.	11%	952	11%	801	11%	123	13%	146	13%	210	10%	110
No opinion/Don't know.	4%	334	3%	229	6%	69	2%	20	1%	10	5%	60
	100%	8,932	100%	7,598	100%	1,115	100%	1,128	100%	1,680	100%	1,134

# 31.) How important are marketing efforts to attract out-of-state companies that are considering a new facility? (multiple choice)

	Combined Total		Regional Forums		St. Louis		South-East		Central		Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very important	68%	258	71%	229	65%	33	73%	33	68%	50	63%	29
Somewhat important	22%	82	20%	64	20%	10	16%	7	23%	17	30%	14
No opinion/Don't know.	1%	3	0%	1	0%	-	0%	-	0%	-	2%	1
Slightly important	8%	29	7%	23	14%	7	11%	5	8%	6	2%	1
Not important	2%	8	2%	5	2%	1	0%	-	1%	1	2%	1
	100%	380	100%	322	100%	51	100%	45	100%	74	100%	46

## 32.) Missouri has offices in China, Europe, Japan, Mexico, S. Korea and Taiwan. (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-West		KC/I	١W
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
This is the proper number	20%	76	22%	70	10%	6	21%	10	24%	14
There should be fewer – the state should invest resources in the U.S. There should be more – international markets are key opportunities for	12%	45	13%	41	7%	4	11%	5	8%	5
Missouri	47%	178	48%	156	37%	22	53%	25	53%	31
No opinion/Don't know.	17%	64	12%	40	41%	24	11%	5	15%	9
This is not a priority.	5%	18	5%	15	5%	3	4%	2	0%	
	100%	381	100%	322	100%	59	100%	47	100%	59

## 33.) Choose top three. This region's greatest competitive disadvantage is: (priority ranking)

	Combine	d Total	Regional	Forums	Online S	Survey	South-	-West	KC/N	1W
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Roads and highways	18%	1,514	17%	1,283	20%	231	13%	144	21%	277
Airport cargo capacity	13%	1,121	13%	950	15%	171	10%	108	7%	87
Class A freight rail	9%	736	9%	681	5%	55	10%	115	8%	110
Water transportation	7%	631	8%	568	6%	63	17%	182	13%	176
Water and sewer capacity	8%	721	9%	650	6%	71	5%	57	17%	220
High-speed telecommunications	18%	1,503	18%	1,325	16%	178	16%	173	12%	161
Development sites and buildings	13%	1,130	13%	985	13%	145	14%	153	12%	156
Class A office space	6%	527	7%	500	2%	27	13%	146	4%	57
Others/Don't Know.	7%	600	5%	399	18%	201	2%	18	6%	79
	100%	8,483	100%	7,341	100%	1,142	100%	1,096	100%	1,323

## 34.) What are this region's top two infrastructure funding priorities? (priority ranking)

	Combine	d Total	Regional	Forums	Online S	Survey	South-	-West	KC/I	VW
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Roadways	33%	2,025	30%	1,728	72%	297	32%	287	28%	289
Rural broadband connectivity	25%	1,566	26%	1,531	9%	35	27%	243	18%	190
Industrial development mega-sites	8%	511	9%	497	3%	14	10%	86	7%	77
Airport capacity	13%	780	13%	759	5%	21	11%	96	4%	39
Multi-modal "inland port" sites	10%	641	11%	630	3%	11	14%	124	19%	194
Water and sewer connectivity	8%	482	8%	462	5%	20	5%	49	21%	221
Don't know/Others.	4%	221	4%	208	3%	13	1%	10	3%	29
	100%	6,226	100%	5,815	100%	411	100%	895	100%	1,039

## 32.) Missouri has offices in China, Europe, Japan, Mexico, S. Korea and Taiwan. (multiple choice)

	Combined Total		Regional Forums		St. L	ouis	South	-East	Cen	tral	Noi	rth
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
This is the proper number	20%	76	22%	70	18%	9	31%	14	22%	16	15%	7
There should be fewer – the state should invest resources in the U.S.  There should be more – international markets are key opportunities for	12%	45	13%	41	14%	7	18%	8	12%	9	15%	7
Missouri	47%	178	48%	156	53%	27	42%	19	40%	29	53%	25
No opinion/Don't know.	17%	64	12%	40	12%	6	2%	1	16%	12	15%	7
This is not a priority.	5%	18	5%	15	4%	2	7%	3	10%	7	2%	1
	100%	381	100%	322	100%	51	100%	45	100%	73	100%	47

## 33.) Choose top three. This region's greatest competitive disadvantage is: (priority ranking)

	Combined Total		Regional Forums		St. L	ouis.	South	-East	Cen	tral	Nor	th
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Roads and highways	18%	1,514	17%	1,283	14%	119	18%	206	20%	336	17%	201
Airport cargo capacity	13%	1,121	13%	950	19%	165	14%	159	15%	252	15%	179
Class A freight rail	9%	736	9%	681	8%	74	6%	65	10%	166	12%	151
Water transportation	7%	631	8%	568	2%	20	3%	37	5%	92	5%	61
Water and sewer capacity	8%	721	9%	650	5%	48	8%	91	6%	108	10%	126
High-speed telecommunications	18%	1,503	18%	1,325	14%	124	23%	260	23%	390	18%	217
Development sites and buildings	13%	1,130	13%	985	5%	46	19%	219	13%	221	16%	190
Class A office space	6%	527	7%	500	5%	47	7%	85	5%	87	6%	78
Others/Don't Know.	7%	600	5%	399	27%	233	2%	20	2%	40	1%	9
	100%	8,483	100%	7,341	100%	876	100%	1,142	100%	1,692	100%	1,212

## 34.) What are this region's top two infrastructure funding priorities? (priority ranking)

	Combine	Combined Total		Regional Forums		ouis	South	-East	Cen <sup>-</sup>	tral	Nor	rth
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Roadways	33%	2,025	30%	1,728	20%	174	29%	255	34%	436	34%	287
Rural broadband connectivity	25%	1,566	26%	1,531	15%	127	33%	288	27%	345	40%	338
Industrial development mega-sites	8%	511	9%	497	7%	57	15%	128	7%	89	7%	60
Airport capacity	13%	780	13%	759	36%	316	5%	39	17%	220	6%	49
Multi-modal "inland port" sites	10%	641	11%	630	8%	68	15%	127	7%	89	3%	28
Water and sewer connectivity	8%	482	8%	462	3%	28	2%	19	5%	68	9%	77
Don't know/Others.	4%	221	4%	208	11%	100	1%	10	4%	50	1%	9
	100%	6,226	100%	5,815	100%	870	100%	866	100%	1,297	100%	848

### 35.) Select the one that best represents this region's small business lending (by banks). (multiple choice)

	Combine	Combined Total		Forums	Online	Survey	South-	-West	KC/I	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Adequate	15%	56	11%	35	36%	21	16%	8	9%	5
Inadequate resources/limits.	25%	93	24%	77	28%	16	22%	11	27%	15
Requirements are too high.	25%	95	28%	89	10%	6	24%	12	39%	22
Unfamiliarity with business needs.	10%	37	11%	34	5%	3	12%	6	4%	2
Business' loan requests are poor.	9%	33	9%	30	5%	3	12%	6	5%	3
No opinion/Don't know.	17%	63	17%	54	16%	9	12%	6	16%	9
	100%	377	100%	319	100%	58	100%	49	100%	56

### 36.) Please rate the quality of small business assistance in the region: (multiple choice)

	Combined Total		Regional Forums		Online	Survey	South-	-West	KC/f	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very good	11%	42	11%	37	9%	5	15%	7	15%	9
Good	42%	162	41%	134	48%	28	54%	26	52%	31
No opinion/Don't know	15%	59	13%	43	28%	16	10%	5	13%	8
Poor	27%	102	29%	93	16%	9	15%	7	17%	10
Very Poor	4%	17	5%	17	0%	0	6%	3	3%	2
	100%	382	100%	324	100%	58	100%	48	100%	60

### 37.) Please rate the assistance capacity for minority- and women-owned businesses in this region: (multiple choice)

	Combined Total		Regional Forums		Online	Survey	South-	-West	KC/N	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very good	6%	23	6%	18	9%	5	6%	3	12%	7
Good	30%	114	29%	94	34%	20	37%	18	38%	22
No opinion/Don't know	32%	121	29%	95	45%	26	35%	17	34%	20
Poor	25%	97	28%	90	12%	7	18%	9	14%	8
Very Poor	7%	27	8%	27	0%	0	4%	2	2%	1
	100%	382	100%	324	100%	58	100%	49	100%	58

## 38.) Please rate the availability of small-business seed capital in this region: (multiple choice)

	Combined Total		Regional Forums		Online	Survey	South	-West	KC/I	1W
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very good	1%	2	0%	-	3%	2	0%	-	0%	-
Good	9%	33	7%	24	16%	9	19%	9	8%	5
No opinion/Don't know	18%	68	16%	50	31%	18	17%	8	20%	12
Poor	45%	170	45%	146	41%	24	38%	18	50%	30
Very Poor	28%	106	31%	101	9%	5	27%	13	22%	13
	100%	379	100%	321	100%	58	100%	48	100%	60

### 35.) Select the one that best represents this region's small business lending (by banks). (multiple choice)

	Combined Total		Regional Forums		St. L	ouis	South	-East	Cen	tral	Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Adequate	15%	56	11%	35	2%	1	19%	9	11%	8	9%	4
Inadequate resources/limits.	25%	93	24%	77	35%	17	17%	8	21%	15	24%	11
Requirements are too high.	25%	95	28%	89	27%	13	28%	13	21%	15	30%	14
Unfamiliarity with business needs.	10%	37	11%	34	6%	3	13%	6	18%	13	9%	4
Business' loan requests are poor.	9%	33	9%	30	8%	4	15%	7	11%	8	4%	2
No opinion/Don't know.	17%	63	17%	54	22%	11	9%	4	18%	13	24%	11
	100%	377	100%	319	100%	49	100%	47	100%	72	100%	46

### 36.) Please rate the quality of small business assistance in the region: (multiple choice)

	Combined Total		Regional Forums		St. L	ouis	South	-East	Cen	tral	Nor	rth
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very good	11%	42	11%	37	2%	1	15%	7	11%	8	11%	5
Good	42%	162	41%	134	31%	16	47%	22	37%	27	27%	12
No opinion/Don't know	15%	59	13%	43	18%	9	6%	3	16%	12	13%	6
Poor	27%	102	29%	93	41%	21	32%	15	33%	24	36%	16
Very Poor	4%	17	5%	17	8%	4	0%	-	3%	2	13%	6
	100%	382	100%	324	100%	51	100%	47	100%	73	100%	45

### 37.) Please rate the assistance capacity for minority- and women-owned businesses in this region: (multiple choice)

, , , ,	Combin	Combined Total		Regional Forums		ouis	South	-East	Cen	tral	Noi	rth
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very good	6%	23	6%	18	4%	2	4%	2	1%	1	6%	3
Good	30%	114	29%	94	16%	8	40%	19	22%	16	23%	11
No opinion/Don't know	32%	121	29%	95	22%	11	17%	8	33%	24	32%	15
Poor	25%	97	28%	90	35%	18	32%	15	39%	28	26%	12
Very Poor	7%	27	8%	27	24%	12	6%	3	4%	3	13%	6
	100%	382	100%	324	100%	51	100%	47	100%	72	100%	47

## 38.) Please rate the availability of small-business seed capital in this region: (multiple choice)

	Combined Total		Regional Forums		St. L	ouis	South	n-East	Cen	tral	Nor	th
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very good	1%	2	0%	-	0%	-	0%	-	0%	-	0%	-
Good	9%	33	7%	24	0%	-	11%	5	4%	3	4%	2
No opinion/Don't know	18%	68	16%	50	12%	6	9%	4	17%	12	17%	8
Poor	45%	170	45%	146	53%	26	46%	21	51%	37	30%	14
Very Poor	28%	106	31%	101	35%	17	35%	16	28%	20	48%	22
	100%	379	100%	321	100%	49	100%	46	100%	72	100%	46

#### 39.) Please rate the opportunities to network with other entrepreneurs in this region: (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-West		KC/I	NW
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very good	6%	20	6%	20		NA	4%	2	18%	11
Good	38%	120	38%	120		NA	56%	27	47%	28
No opinion/Don't know	16%	50	16%	50		NA	15%	7	17%	10
Poor	35%	111	35%	111		NA	25%	12	13%	8
Very Poor	5%	17	5%	17		NA	0%	-	5%	3
	100%	318	100%	318			100%	48	100%	60

### 40.) Please rate the presence and quality of small-business incubators or co-working spaces in this region: (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-West		KC/I	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very good	4%	14	4%	14		NA	6%	3	7%	4
Good	32%	104	32%	104		NA	42%	20	38%	23
No opinion/Don't know	13%	43	13%	43		NA	17%	8	12%	7
Poor	39%	126	39%	126		NA	31%	15	40%	24
Very Poor	11%	35	11%	35		NA	4%	2	3%	2
	100%	322	100%	322			100%	48	100%	60

# 41.) Describe awareness of Missouri Small Business and Technology Development Centers (SBTDC) in this region? (multiple choice)

	Combined Total		Regional Forums		Online Survey		South-West		KC/I	NW
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very aware.	10%	38	9%	28	18%	10	8%	4	21%	12
Somewhat aware.	29%	108	29%	91	30%	17	41%	20	31%	18
Little awareness	44%	165	46%	145	35%	20	35%	17	31%	18
No awareness.	16%	60	16%	50	18%	10	16%	8	17%	10
	100%	371	100%	314	100%	57	100%	49	100%	58

### 42.) Please select two priorities for the SBTDC system: (priority ranking)

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	Combined Total		Regional	Forums	Online S	Survey	South-	-West	KC/N	١W
	Pct. Number		Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Build and fund new SBTDCs in underserved areas.	17%	930	16%	864	32%	66	11%	96	8%	83
Spend more to better market the SBTDCs.	18%	1,012	18%	984	14%	28	17%	141	15%	149
Invest in new technologies to improve the SBTDCs' assistance capacity.	23%	1,313	24%	1,277	17%	36	30%	255	29%	289
Better enable SBTDCs to help clients access capital.	30%	1,709	31%	1,676	16%	33	32%	270	37%	374
SBTDC funding should not be increased.	4%	247	4%	243	2%	4	5%	39	5%	49
No opinion/Don't know.	7%	418	7%	379	19%	39	5%	40	7%	69
	100%	5,629	100%	5,423	100%	206	100%	841	100%	1,013

#### 39.) Please rate the opportunities to network with other entrepreneurs in this region: (multiple choice)

	Combine	nbined Total Regional Forums		St. Louis		South-East		Central		North		
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very good	6%	20	6%	20	2%	1	6%	3	4%	3	0%	-
Good	38%	120	38%	120	46%	23	38%	18	22%	15	20%	9
No opinion/Don't know	16%	50	16%	50	14%	7	6%	3	19%	13	22%	10
Poor	35%	111	35%	111	32%	16	43%	20	50%	34	47%	21
Very Poor	5%	17	5%	17	6%	3	6%	3	4%	3	11%	5
	100%	318	100%	318	100%	50	100%	47	100%	68	100%	45

### 40.) Please rate the presence and quality of small-business incubators or co-working spaces in this region: (multiple choice)

	Combined Total		Regional Forums		St. Louis		South-East		Central		North	
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very good	4%	14	4%	14	10%	5	0%	-	3%	2	0%	-
Good	32%	104	32%	104	53%	27	33%	15	21%	15	9%	4
No opinion/Don't know	13%	43	13%	43	12%	6	7%	3	15%	11	18%	8
Poor	39%	126	39%	126	24%	12	42%	19	47%	34	49%	22
Very Poor	11%	35	11%	35	2%	1	18%	8	15%	11	24%	11
	100%	322	100%	322	100%	51	100%	45	100%	73	100%	45

# 41.) Describe awareness of Missouri Small Business and Technology Development Centers (SBTDC) in this region? (multiple choice)

	Combined Total		Regional Forums		St. Louis		South-East		Central		No	rth
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Very aware.	10%	38	9%	28	0%	-	17%	8	3%	2	5%	2
Somewhat aware.	29%	108	29%	91	15%	7	23%	11	30%	21	33%	14
Little awareness	44%	165	46%	145	68%	32	49%	23	55%	39	38%	16
No awareness.	16%	60	16%	50	17%	8	11%	5	13%	9	24%	10
	100%	371	100%	314	100%	47	100%	47	100%	71	100%	42

### 42.) Please select two priorities for the SBTDC system: (priority ranking)

,	Combined Total		Regional Forums		St. Louis		South-East		Central		North	
	Pct.	Number	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Build and fund new SBTDCs in underserved areas.	17%	930	16%	864	19%	149	22%	188	17%	206	20%	142
Spend more to better market the SBTDCs.	18%	1,012	18%	984	21%	171	23%	189	18%	218	16%	116
Invest in new technologies to improve the SBTDCs' assistance capacity.	23%	1,313	24%	1,277	18%	145	18%	154	25%	300	18%	134
Better enable SBTDCs to help clients access capital.	30%	1,709	31%	1,676	26%	210	27%	230	27%	325	37%	267
SBTDC funding should not be increased.	4%	247	4%	243	2%	20	5%	38	5%	58	5%	39
No opinion/Don't know.	7%	418	7%	379	14%	110	5%	40	8%	90	4%	30
	100%	5,629	100%	5,423	100%	805	100%	839	100%	1,197	100%	728

### 43.) Which two of the following are this region's biggest weaknesses? (priority ranking)

	Combined Total		Regional Forums		Online Survey		Soutn-	west	RC/NW	
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Overall research capacity	13%	789	12%	693	41%	96	19%	159	11%	120
Start-up and Angel investment capital	31%	1,832	32%	1,783	21%	49	29%	237	33%	345
Second-stage and venture capital availability	25%	1,461	25%	1,427	15%	34	24%	194	23%	245
High-tech incubation space	10%	560	10%	551	4%	9	5%	37	15%	156
Technology commercialization capacity	16%	949	17%	929	9%	20	20%	166	14%	144
No opinion/Don't know.	4%	256	4%	230	11%	26	4%	30	4%	40
	100%	5,847	100%	5,613	100%	234	100%	823	100%	1,050

### 44.) Please select your top two spending priorities from the following list: (priority ranking)

	Combined Total		Regional	Forums	Online	Survey	South-	-West	KC/N	WV
	Pct.	Number	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Recruiting top researchers to the state's public universities.	17%	986	15%	852	51%	134	26%	208	21%	218
Increased appropriations for technology commercialization activities at state public universities.	32%	1,873	33%	1,836	14%	37	32%	258	31%	332
Funding "proof-of-concept" centers at state public universities.	24%	1,368	24%	1,337	12%	31	17%	135	30%	315
Developing additional technology incubators.	21%	1,188	21%	1,157	12%	31	16%	132	16%	174
No opinion/Don't know.	6%	358	6%	330	11%	28	10%	80	2%	20
	100%	5,773	100%	5,512	100%	261	100%	813	100%	1,059

### 45.) What are the top two things this region should focus on to improve its quality of life? (priority ranking)

	Combined Total				Online Survey		South-West		KC/N	IW
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Public safety	6%	493	6%	433	6%	60	11%	98	13%	146
Health care	9%	709	10%	642	7%	67	4%	38	7%	76
K-12 Education	28%	2,157	27%	1,801	35%	356	26%	231	40%	438
Higher Ed (2&4 yr)	9%	701	8%	542	15%	159	11%	96	10%	104
Downtown revitalization	11%	828	11%	733	9%	95	7%	66	10%	106
Environmental protection	4%	298	4%	280	2%	18	7%	58	3%	28
"Smart growth" planning	12%	910	11%	732	17%	178	17%	152	11%	119
Recreation amenities	4%	332	4%	293	4%	39	6%	50	2%	20
Arts and culture programs	16%	1,262	18%	1,216	4%	46	11%	97	5%	58
No opinion/Don't know.	0%	19	0%	10	1%	9	0%	-	0%	-
	100%	7,709	100%	6,682	100%	1,027	100%	886	100%	1,095

### 43.) Which two of the following are this region's biggest weaknesses? (priority ranking)

	Combined Total		Regional Forums		St. Louis		South-East		Central		Noi	th
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Overall research capacity	13%	789	12%	693	4%	38	18%	151	7%	84	18%	141
Start-up and Angel investment capital	31%	1,832	32%	1,783	40%	346	24%	202	33%	409	32%	244
Second-stage and venture capital availability	25%	1,461	25%	1,427	30%	262	24%	206	29%	365	20%	155
High-tech incubation space	10%	560	10%	551	5%	39	14%	115	10%	126	10%	78
Technology commercialization capacity	16%	949	17%	929	16%	142	17%	144	17%	217	15%	116
No opinion/Don't know.	4%	256	4%	230	5%	40	4%	30	4%	50	5%	40
	100%	5,847	100%	5,613	100%	867	100%	848	100%	1,251	100%	774

### 44.) Please select your top two spending priorities from the following list: (priority ranking)

	Combined Total		Regional Forums		St. L	ouis.	South	ı-East	Cen	ntral	Nor	th
	Pct.	Number	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Recruiting top researchers to the state's public universities.	17%	986	15%	852	14%	120	13%	103	11%	138	9%	65
Increased appropriations for technology commercialization activities at state public universities.	32%	1,873	33%	1,836	41%	358	28%	227	40%	502	22%	159
Funding "proof-of-concept" centers at state public universities.	24%	1,368	24%	1,337	24%	205	21%	168	25%	312	28%	202
Developing additional technology incubators.	21%	1,188	21%	1,157	15%	134	33%	265	19%	239	30%	213
No opinion/Don't know.	6%	358	6%	330	6%	50	5%	40	5%	60	11%	80
	100%	5,773	100%	5,512	100%	867	100%	803	100%	1,251	100%	719

## 45.) What are the top two things this region should focus on to improve its quality of life? (priority ranking)

	Combined Total		Regional Forums		St. L	ouis	South	-East	Cen	tral	Nor	th
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Public safety	6%	493	6%	433	11%	92	0%	-	6%	78	2%	19
Health care	9%	709	10%	642	8%	68	15%	131	10%	132	23%	197
K-12 Education	28%	2,157	27%	1,801	35%	291	30%	261	27%	355	NA	NA
Higher Ed (2&4 yr)	9%	701	8%	542	11%	89	8%	68	12%	156	NA	NA
Downtown revitalization	11%	828	11%	733	15%	125	11%	95	12%	159	27%	225
Environmental protection	4%	298	4%	280	1%	9	2%	19	3%	39	3%	29
"Smart growth" planning	12%	910	11%	732	10%	86	11%	97	16%	211	22%	182
Recreation amenities	4%	332	4%	293	4%	30	11%	98	7%	95	15%	127
Arts and culture programs	16%	1,262	18%	1,216	5%	39	9%	77	7%	99	8%	67
No opinion/Don't know.	0%	19	0%	10	0%	-	1%	10	0%	-	0%	-
	100%	7,709	100%	6,682	100%	829	100%	856	100%	1,324	100%	846

## 46.) What are the top two reasons you think young professionals (YPs) may not be locating in this region? (priority ranking)

	Combined Total		Regional Forums		Online :	Survey	South-	-West	KC/N	1W
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Not enough "things to do" for young people.	22%	1,516	22%	1,290	22%	226	23%	203	18%	190
Better jobs elsewhere.	39%	2,661	39%	2,235	42%	426	40%	353	30%	321
YP's opinions are not valued by current local leadership.	8%	527	8%	480	5%	47	8%	70	8%	87
Perceived quality of life issues such as school quality, tolerance of diversity,										
lack of recreation opportunities, etc.	28%	1,903	28%	1,631	27%	272	24%	211	41%	431
We do not have an issue with YP retention/attraction.	2%	136	2%	107	3%	29	3%	29	3%	30
No opinion/Don't know.	0%	29	0%	10	2%	19	1%	10	0%	-
	100%	6,772	100%	5,753	100%	1,019	100%	876	100%	1,059

### 47.) What are the top two things this region could do to better attract young professionals? (priority ranking)

	Combined Total		Regional Forums		Online S	Survey	South-	-West	KC/N	IW
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Invest in more amenities attractive to YPs.	24%	1,603	23%	1,345	26%	258	22%	189 -	17%	186
Invest in downtown development /mixed use housing attractive to YPs.	16%	1,113	17%	951	16%	162	13%	115	18%	198
Work harder to involve YPs in leadership networks and decision-making.	25%	1,700	26%	1,492	21%	208	21%	178	22%	240
Improve school quality.	19%	1,291	19%	1,108	18%	183	18%	154	31%	333
Become more tolerant of diverse cultures and perspectives.	14%	929	14%	779	15%	150	22%	193	12%	129
No opinion.	2%	129	1%	80	5%	49	3%	30	0%	-
	100%	6,765	100%	5,755	100%	1,010	100%	859	100%	1,086

## 48.) Please comment on Missouri's current target business sectors: (multiple choice)

	Combine	ed Total	Regional Forums		Online	Survey	South-	-West	KC/I	WV
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
These are the correct sectors	35%	128	32%	100	50%	28	30%	14	44%	27
These are correct, but there are too many	21%	76	22%	69	13%	7	28%	13	25%	15
I support most, but not all, targets	34%	123	35%	110	23%	13	36%	17	21%	13
I have serious concerns about numerous sectors	7%	27	8%	26	2%	1	4%	2	10%	6
No opinion/Don't know.	3%	12	2%	5	13%	7	2%	1	0%	-
	100%	366	100%	310	100%	56	100%	47	100%	61

## 46.) What are the top two reasons you think young professionals (YPs) may not be locating in this region? (priority ranking)

	Combined Total		Regional Forums		St. L	ouis.	South	n-East	Cer	ntral	No	rth
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Not enough "things to do" for young people.	22%	1,516	22%	1,290	13%	105	22%	193	25%	323	33%	276
Better jobs elsewhere.	39%	2,661	39%	2,235	39%	319	46%	401	42%	532	37%	309
YP's opinions are not valued by current local leadership.	8%	527	8%	480	13%	106	6%	50	8%	108	7%	59
Perceived quality of life issues such as school quality, tolerance of diversity,												
lack of recreation opportunities, etc.	28%	1,903	28%	1,631	32%	260	26%	231	23%	296	24%	202
We do not have an issue with YP retention/attraction.	2%	136	2%	107	4%	29	0%	-	1%	19	0%	-
No opinion/Don't know.	0%	29	0%	10	0%	-	0%	-	0%	-	0%	-
	100%	6,772	100%	5,753	100%	819	100%	875	100%	1,278	100%	846

### 47.) What are the top two things this region could do to better attract young professionals? (priority ranking)

	Combine	Combined Total		Regional Forums		ouis	South	-East	Cen	tral	Nor	rth
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Invest in more amenities attractive to YPs.	24%	1,603	23%	1,345	21%	181	26%	222	25%	324	29%	243
Invest in downtown development /mixed use housing attractive to YPs.	16%	1,113	17%	951	13%	113	6%	49	22%	286	23%	190
Work harder to involve YPs in leadership networks and decision-making.	25%	1,700	26%	1,492	22%	188	36%	310	28%	355	27%	221
Improve school quality.	19%	1,291	19%	1,108	18%	152	21%	180	14%	184	13%	105
Become more tolerant of diverse cultures and perspectives.	14%	929	14%	779	24%	203	10%	85	9%	120	6%	49
No opinion.	2%	129	1%	80	1%	10	1%	10	1%	10	2%	20
	100%	6,765	100%	5,755	100%	847	100%	856	100%	1,279	100%	828

## 48.) Please comment on Missouri's current target business sectors: (multiple choice)

	Combin	Combined Total		Regional Forums		ouis	South	-East	Cen	tral	Noi	rth
	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
These are the correct sectors	35%	128	32%	100	28%	12	22%	10	30%	21	37%	16
These are correct, but there are too many	21%	76	22%	69	33%	14	15%	7	17%	12	19%	8
I support most, but not all, targets	34%	123	35%	110	26%	11	52%	24	49%	34	26%	11
I have serious concerns about numerous sectors	7%	27	8%	26	9%	4	9%	4	3%	2	19%	8
No opinion/Don't know.	3%	12	2%	5	5%	2	2%	1	1%	1	0%	-
	100%	366	100%	310	100%	43	100%	46	100%	70	100%	43

## 49.) Is there a target you feel strongly should NOT be pursued? (please select two or #9) (priority ranking)

	Combined Total		Regional Forums		Online S	Survey	South-	-West	KC/N	1W
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Defense/Homeland Security	17%	900	18%	814	14%	86	17%	116	21%	168
Agribusiness	3%	174	4%	164	2%	10	3%	19	2%	20
Automotive	21%	1,089	21%	943	23%	146	20%	132	24%	195
Energy	5%	282	6%	273	1%	9	7%	49	6%	49
Financial Services	12%	607	13%	577	5%	30	14%	94	10%	77
Information Technology	3%	153	3%	153	0%	-	1%	10	2%	20
Life Sciences	4%	212	4%	182	5%	30	9%	58	2%	19
Transportation/Logistics	6%	300	6%	271	5%	29	1%	9	5%	39
No opinion/Don't know.	28%	1,433	25%	1,138	46%	295	28%	190	27%	220
	100%	5,150	100%	4,515	100%	635	100%	677	100%	807

### 50.) Should Missouri pursue additional targeted industries? (please select two or #7 or #8) (priority ranking)

	Combine	Combined Total		Forums	Online S	urvey	South-	-West	KC/I	VV
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Health Care Services	21%	1,382	20%	1,128	28%	254	22%	190	21%	222
Nanotechnology/Materials science	14%	961	14%	792	19%	169	16%	135	14%	151
Aerospace	5%	343	6%	315	3%	28	6%	48	0%	-
Corporate and Regional Headquarters	15%	1,024	17%	958	7%	66	22%	189	17%	183
Advanced Manufacturing	18%	1,213	19%	1,089	14%	124	17%	151	22%	239
Green Technology	21%	1,388	21%	1,189	22%	199	13%	115	21%	231
No additional sectors needed.	3%	189	3%	179	1%	10	3%	30	4%	40
No opinion/Don't know.	2%	129	1%	70	6%	59	1%	10	1%	10
	100%	6,629	100%	5,720	100%	909	100%	868	100%	1,076

## 49.) Is there a target you feel strongly should NOT be pursued? (please select two or #9) (priority ranking)

	Combined Total		Regional Forums		St. L	ouis	South	-East	Cen	tral	Nor	th
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Defense/Homeland Security	17%	900	18%	814	12%	84	24%	180	16%	164	17%	102
Agribusiness	3%	174	4%	164	12%	78	1%	9	3%	29	1%	9
Automotive	21%	1,089	21%	943	22%	150	19%	141	26%	258	11%	67
Energy	5%	282	6%	273	6%	39	8%	57	5%	49	5%	30
Financial Services	12%	607	13%	577	9%	59	22%	165	12%	125	9%	57
Information Technology	3%	153	3%	153	7%	46	3%	19	4%	39	3%	19
Life Sciences	4%	212	4%	182	0%	-	3%	20	3%	28	9%	57
Transportation/Logistics	6%	300	6%	271	7%	49	5%	39	9%	95	7%	40
No opinion/Don't know.	28%	1,433	25%	1,138	25%	170	15%	110	22%	219	38%	229
	100%	5,150	100%	4,515	100%	675	100%	740	100%	1,006	100%	610

### 50.) Should Missouri pursue additional targeted industries? (please select two or #7 or #8) (priority ranking)

	Combined Total		Regional Forums		St. L	ouis	South	-East	Cen	tral	Nor	rth
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Health Care Services	21%	1,382	20%	1,128	18%	151	25%	213	14%	176	22%	176
Nanotechnology/Materials science	14%	961	14%	792	15%	124	5%	47	17%	219	14%	116
Aerospace	5%	343	6%	315	13%	106	7%	57	7%	94	1%	10
Corporate and Regional Headquarters	15%	1,024	17%	958	15%	122	14%	124	17%	214	16%	126
Advanced Manufacturing	18%	1,213	19%	1,089	16%	133	19%	164	20%	259	18%	143
Green Technology	21%	1,388	21%	1,189	17%	144	26%	222	21%	268	26%	209
No additional sectors needed.	3%	189	3%	179	4%	29	3%	30	2%	30	2%	20
No opinion/Don't know.	2%	129	1%	70	2%	20	1%	10	1%	10	1%	10
	100%	6,629	100%	5,720	100%	829	100%	867	100%	1,270	100%	810

## 51.) Part I: Please rank the following strategies (first choice= most preferred) (priority ranking)

	Combined Total		Regional	Forums	Online S	Survey	South-	West	KC/NW	
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Assessment/restructuring the state/local taxation.	9%	891	9%	759	9%	132	12%	151	5%	77
Increase seed/venture capital funds.	16%	1,532	16%	1,317	15%	215	13%	161	23%	320
Prioritize investments to prepare Pre-K-16 students for high-value careers.	20%	1,946	20%	1,622	23%	324	18%	225	26%	362
Increase state funding for R&D and technology commercialization.	13%	1,250	14%	1,106	10%	144	13%	164	14%	193
Increase efforts to market Missouri domestically and internationally.	13%	1,202	12%	1,010	14%	192	18%	226	8%	111
Invest in development of physical infrastructure.	14%	1,376	14%	1,170	15%	206	14%	169	12%	164
Increase training opportunities for the existing workforce.	14%	1,314	14%	1,131	13%	183	11%	129	13%	186
	100%	9,511	100%	8,115	100%	1,396	100%	1,225	100%	1,413

### 52.) Part II: Please rank the following strategies (first choice= most preferred) (priority ranking)

	Combined Total		Regional Forums		Online Survey		South-	-West	KC/N	١W
	Pct.	Points	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Increase investments in the state's small-business-assistance capacity.	16%	1,551	15%	1,281	20%	270	12%	142	14%	201
Retool economic development incentives.	16%	1,578	16%	1,363	16%	215	19%	221	16%	237
Streamline and focus target industry sector priorities.	12%	1,178	12%	1,030	11%	148	14%	163	15%	214
Provide better access to small business lending.	16%	1,523	15%	1,269	19%	254	14%	167	14%	201
Prioritize investments in enhancing Missouri's quality of life over creating										
new jobs.	9%	890	9%	749	10%	141	9%	103	10%	147
Enhance resources for exporting MO products and services.	11%	1,071	11%	950	9%	121	14%	160	10%	149
Better focus on innovation-driven growth and cluster development.	19%	1,878	20%	1,681	15%	197	19%	229	20%	294
	100%	9,669	100%	8,323	100%	1,346	100%	1,185	100%	1,443

#### 53.) If you could select two things the state could do to help your community, what would they be? (priority ranking)

33.) If you could select two tillings the state could do to help your community	ity, wilat w	bula they be:	(priority rai	ikiiig <i>j</i>						
	Combined Total		Regional Forums		Online Survey		South-West		KC/I	WV
	Pct.	Number	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number
Better assist communities in local development capacity. Provide a more active, ongoing role in prospect management after an	27%	1,779	27%	1,537	27%	242	24%	208	23%	235
initial inquiry.	13%	834	13%	720	13%	114	12%	103	10%	105
Work more closely with you to routinely identify and address competitive challenges and opportunities.  Provide continual best practice examples to inform local programming and	26%	1,658	25%	1,419	27%	239	28%	- 239	29%	288
operations.	13%	836	13%	714	14%	122	16%	136	12%	123
Improve communication related to prospect activity and results.	14%	929	15%	818	12%	111	14%	122	14%	136
None of the above/Don't know.	4%	284	4%	216	8%	68	6%	50	7%	67
Other.	3%	166	3%	166			1%	9	5%	50
	100%	6,486	100%	5,590	100%	896	100%	867	100%	1,004

## 51.) Part I: Please rank the following strategies (first choice= most preferred) (priority ranking)

	Combined Total		Regional Forums		St. Louis		South-East		Central		North	
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Assessment/restructuring the state/local taxation.	9%	891	9%	759	10%	114	5%	55	7%	113	17%	249
Increase seed/venture capital funds.	16%	1,532	16%	1,317	19%	220	12%	143	16%	269	14%	204
Prioritize investments to prepare Pre-K-16 students for high-value careers.	20%	1,946	20%	1,622	21%	244	23%	262	21%	354	12%	175
Increase state funding for R&D and technology commercialization.	13%	1,250	14%	1,106	14%	166	11%	127	17%	282	12%	174
Increase efforts to market Missouri domestically and internationally.	13%	1,202	12%	1,010	13%	148	9%	101	11%	191	16%	233
Invest in development of physical infrastructure.	14%	1,376	14%	1,170	10%	111	18%	206	20%	335	13%	185
Increase training opportunities for the existing workforce.	14%	1,314	14%	1,131	13%	147	23%	270	9%	151	17%	248
	100%	9,511	100%	8,115	100%	1,150	100%	1,164	100%	1,695	100%	1,468

### 52.) Part II: Please rank the following strategies (first choice= most preferred) (priority ranking)

	Combined Total		Regional Forums		St. Louis		South-East		Central		Nor	th
	Pct.	Points	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Increase investments in the state's small-business-assistance capacity.	16%	1,551	15%	1,281	20%	228	17%	200	15%	274	15%	236
Retool economic development incentives.	16%	1,578	16%	1,363	14%	160	17%	200	16%	292	16%	253
Streamline and focus target industry sector priorities.	12%	1,178	12%	1,030	14%	162	10%	121	12%	214	10%	156
Provide better access to small business lending.	16%	1,523	15%	1,269	10%	119	17%	204	20%	369	13%	209
Prioritize investments in enhancing Missouri's quality of life over creating												
new jobs.	9%	890	9%	749	7%	81	7%	82	8%	136	13%	200
Enhance resources for exporting MO products and services.	11%	1,071	11%	950	11%	130	7%	88	9%	157	17%	266
Better focus on innovation-driven growth and cluster development.	19%	1,878	20%	1,681	23%	256	24%	284	20%	362	16%	256
<u> </u>	100%	9,669	100%	8,323	100%	1,136	100%	1,179	100%	1,804	100%	1,576

#### 53.) If you could select two things the state could do to help your community, what would they be? (priority ranking)

55.7 If you could select two things the state could do to help your community, what would they be: (phonty rainting)												
	Combined Total		Regional Forums		St. Louis		South-East		Central		North	
	Pct.	Number	Pct.	Points	Pct.	Number	Pct.	Number	Pct.	Number	Pct.	Number
Better assist communities in local development capacity.  Provide a more active, ongoing role in prospect management after an	27%	1,779	27%	1,537	26%	207	31%	280	27%	335	35%	272
initial inquiry.	13%	834	13%	720	15%	122	13%	116	12%	146	17%	128
Work more closely with you to routinely identify and address competitive challenges and opportunities.  Provide continual best practice examples to inform local programming and	26%	1,658	25%	1,419	26%	204	25%	224	24%	300	21%	164
operations.	13%	836	13%	714	10%	76	9%	84	16%	201	12%	94
Improve communication related to prospect activity and results.	14%	929	15%	818	11%	86	20%	180	19%	238	7%	56
None of the above/Don't know.	4%	284	4%	216	5%	39	0%	-	2%	20	5%	40
Other.	3%	166	3%	166	7%	58	1%	10	2%	20	2%	19
	100%	6,486	100%	5,590	100%	792	100%	894	100%	1,260	100%	773